

INTRODUCING...



**BEST SOLUTIONS
HOME MEDICAL**

Supplies & Equipment

Since 1993

Independent & Assisted Living Personalized Incontinence Program

**Are you finding it a challenge to keep your residents
from running out of incontinent supplies?**



"The Best Solutions Program has been a wonderful service for our residents and their families. Families were often late in getting supplies from the store. Our staff no longer has to worry about our residents having the right product or running out."

**The Waterford at
Richmond Heights, Ohio
Assisted Living**



CALL US TODAY!
440-373-1200 • 888-689-5488
www.BSMMedical.com

"Partnering for Enhanced Convenience and Care"™



**BEST SOLUTIONS
HOME MEDICAL**
Supplies & Equipment

**Independent & Assisted Living
Personalized Incontinence Program**

“Partnering for Enhanced Convenience and Care”™



Serving Private Pay and Medicaid Residents

BENEFITS TO YOU

- Try before you buy
- Never run out
- Less frustration for staff
- Medicaid Program*
- Next Day delivery
- Enrollment is Easy
- Resident receives the right products

BENEFITS TO YOUR RESIDENT

- Right product – on time
- FREE samples
- FREE Next Day delivery
- Open terms invoicing
- \$5.00 Welcome Discount on 1st order
- 5% Discount with Auto Orders
- Nurse Consultants

***MEDICAID PROGRAM:**

Quality Medicaid approved products, knowledgeable CSR, FREE samples, next day service, accept all Managed Care Programs and we manage doctor's Rx/CMN's.



**Quality, Affordable Products for
Specific Needs
“Good, Better, Best”**

**FREE SAMPLES
FREE SHIPPING & NEXT DAY
DELIVERY**

**All in discreet packaging
addressed to your resident**

And... We will bill the responsible party.



**BEST SOLUTIONS
HOME MEDICAL**
Supplies & Equipment

Welcome to Best Solutions Home Medical,

As a full service DME supplier, we have proudly been serving Ohio seniors since 1993. We specialize in consulting on **Incontinence Care** and are excited to share with you the details of our **Personalized Incontinence Program**. This guide has been prepared to highlight the many benefits of the program for both you and the residents you serve.

Our **Private Pay Program** is a comprehensive turn-key solution designed to ensure that your residents have the right product, on-time and we bill the responsible party.

Our **Medicaid Waiver Program** is unique in that we provide your residents higher quality products than typically available and we manage the doctor's prescriptions and CMN's.

Our dedicated customer service representatives provide exemplary care for all parties involved. We look forward to learning more about your community and tailoring a program to meet your needs.

Give us a call today!

440-373-1200 • 888-689-5488

Thank you for your consideration. We look forward to being of service to you!

Greg Smolik

Greg Smolik, Owner

Since 1993
Enhancing the
Quality of
Life



BEST SOLUTIONS MEDICAL
Supplies & Equipment

Celebrating
25 Years!

"Live Healthier. Live Better!"

PERSONAL CARE RETAIL PRODUCT CATALOG

Since 1993 **Best Solutions Medical** has specialized in serving the at home and assisted living communities throughout the United States.

Introducing Prevail® Overnight Pull Ups for Men and Women



- Knowledgeable & friendly customer service representatives
- Discounts on Auto Ship Program (Never Run Out!)

**FREE
SAMPLES!**



**SAVE UP
TO 10%
OFF CASE
PRICES!**

- Doorstep delivery (UPS 1-2 day delivery)
- Delivered in discreet packaging
- No waiting in lines and fighting traffic
- Competitive pricing
- Quality brands

1.888.689.5488 • 216.731.1646

WELCOME DISCOUNT \$5 OFF FIRST ORDER!



**Ext. 202 or 203 for Orders
& Sample Requests
or info@bestsolmedical.com**

**FREE
SHIPPING***
on orders totalling
\$50 or more!
Before tax

NEW Interactive Video

This 2 minute video provides individuals shopping for their loved one, the client themselves and Director's of Wellness with an opportunity to see the value in our Incontinent Program.



www.BSMMedical.com

PRIVATE PAY PRICING
Effective July 2018

ABSORBENCY KEY



Bladder Control Pads / Male Guards



	ITEM	DESCRIPTION	SIZE	PACKAGE	CASE	BAG
	BC-012	Extra/Moderate	3 x 9"	9 bags of 20 (180 ct.)	\$44.50	\$5.40
	BC-013	Extra Plus/Moderate	3.5 x 10"	9 bags of 16 (144 ct.)	\$44.50	\$5.40
	PV-916/1	Ultra	4 x 11"	4 bags of 48 (192 ct.)	\$55.50	\$15.25
	PV-915/1	Ultra Plus	4 x 13"	4 bags of 39 (156 ct.)	\$59.50	\$16.25
	PV-923/1	Ultimate	4 x 16"	4 bags of 33 (132 ct.)	\$57.50	\$15.75
	PVX-120	Overnight Bladder Control Pad	4 x 16"	4 bags of 30 (120/cs.)	\$57.50	\$15.75
	PV-811	Male Guard	6 x 13"	9 bags of 14 (126 ct.)	\$45.50	\$5.40

Pant Liners



	ITEM	PANT LINER	SIZE	PACKAGE	CASE	BAG
	PL-100/1	White	6 x 13.5"	4 bags of 52 (208/cs.)	\$92.50	\$25.50
	PL-113/1	Green	12 x 28"	6 bags of 16 (96/cs.)	\$58.50	\$10.50
	PL-115	Lavender, Overnight	13 x 28"	6 bags of 16 (96/cs.)	\$74.50	\$13.50

Protective Underwear (Pull-Ups)



	ITEM		SIZE	PACKAGE	CASE	BAG
PROCARE®						
	CRU-512	Medium	34-44"	2 bags of 40 (80/cs.)	\$44.50	\$24.00
	CRU-513	Large	44-58"	2 bags of 36 (72/cs.)	\$44.50	\$24.00
	CRU-514	X-Large	58-68"	2 bags of 28 (56/cs.)	\$44.50	\$24.00
PREVAIL®						
	PV-511	Small	20-34"	4 bags of 22 (88/cs.)	\$59.50	\$16.00
	PV-517	XX-Large - Bariatric	68-80"	4 bags of 12 (48/cs.)	\$59.50	\$16.00
PREVAIL® PERFIT® FOR WOMEN						
	PFW-512	Medium	34-44"	4 bags of 20 (80/cs.)	\$51.50	\$13.75
	PFW-513	Large	44-58"	4 bags of 18 (72/cs.)	\$51.50	\$13.75
	PFW-514	X-Large	58-68"	4 bags of 14 (56/cs.)	\$51.50	\$13.75
PREVAIL® PERFIT® FOR MEN						
	PFM-512	Medium	34-44"	4 bags of 20 (80/cs.)	\$51.50	\$13.75
	PFM-513	Large	44-58"	4 bags of 18 (72/cs.)	\$51.50	\$13.75
	PFM-514	X-Large	58-68"	4 bags of 14 (56/cs.)	\$51.50	\$13.75

Protective Underwear

Attends®
First in Confidence



	ITEM		SIZE	PACKAGE	CASE	BAG
ATTENDS® ADVANCED UNDERWEAR WITH LEAKAGE BARRIERS						
	APP0720	Medium	34-44"	4 bags of 20 (80/cs.)	\$59.50	\$16.00
	APP0730	Large	44-58"	4 bags of 18 (72/cs.)	\$59.50	\$16.00
	APP0740	X-Large	58-68"	4 bags of 14 (56/cs.)	\$59.50	\$16.00

Inner leakage barriers provide the ultimate defense in preventing leakage.
New inner acquisition layer for faster absorbency for heavy protection.



	ITEM		SIZE	PACKAGE	CASE	BAG
TRANQUILITY® DAYTIME PULL-UPS - 25 oz. Absorbency						
	2105	Medium - 120-175 lbs.	34-48"	4 bags of 18 (72/cs.)	\$69.95	\$18.50
	2106	Large - 170-210 lbs.	44-54"	4 bags of 16 (64/cs.)	\$69.95	\$18.50
	2107	X-Large - 210+ lbs.	48-66"	4 bags of 14 (56/cs.)	\$69.95	\$18.50
	2108	XX-Large - 250+lbs.	68-80"	4 bags of 12 (48/cs.)	\$69.95	\$18.50



	ITEM		SIZE	PACKAGE	CASE	BAG
TRANQUILITY® PREMIUM OVERNIGHT - Small 20.3 oz. Absorbency; Med-XXL 34 oz. Absorbency						
	2114	Small - 65-85 lbs.	22-36"	4 bags of 20 (80/cs.)	\$82.50	\$22.50
	2115	Medium - 120-175 lbs.	34-48"	4 bags of 18 (72/cs.)	\$82.50	\$22.50
	2116	Large - 170-210 lbs.	44-54"	4 bags of 16 (64/cs.)	\$82.50	\$22.50
	2117	X-Large - 210+ lbs.	48-66"	4 bags of 14 (56/cs.)	\$82.50	\$22.50
	2118	XX-Large - 250+lbs.	62-80"	4 bags of 12 (48/cs.)	\$82.50	\$22.50



	ITEM		SIZE	PACKAGE	CASE	BAG
PREVAIL® FOR MEN OVERNIGHT ABSORBENCY						
	PMX-512	Small/Medium	28-40"	4 bags of 18 (72/cs.)	\$57.50	\$16.00
	PMX-513	Large/X-Large	38-64"	4 bags of 16 (64/cs.)	\$57.50	\$16.00



	ITEM		SIZE	PACKAGE	CASE	BAG
PREVAIL® FOR WOMEN OVERNIGHT ABSORBENCY - Lavender Color						
	PWX-512	Medium	28-40"	4 bags of 18 (72/cs.)	\$57.50	\$16.00
	PWX-513	Large	38-50"	4 bags of 16 (64/cs.)	\$57.50	\$16.00
	PWX-514	X-Large	48-64"	4 bags of 14 (56/cs.)	\$57.50	\$16.00




	ITEM		SIZE	PACKAGE	CASE	BAG
ABENA						
	41085	Small S2 Heavy Absorbency (1900 ml/64 oz.)	24-36"	6 bags of 14 (84/cs.)	\$77.50	\$13.50
	41085	Medium M3 Premium Overnight (2400 ml/81 oz.)	32-44"	6 bags of 14 (84/cs.)	\$96.50	\$16.25
	41088	Large Premium Overnight L3 (2400 ml/81 oz.)	40-56"	6 bags of 14 (84/cs.)	\$98.50	\$16.75
	41090	X-Large XL2 Heavy Absorbency (1900 ml/64 oz.)	52-67"	6 bags of 14 (84/cs.)	\$104.50	\$18.75

ASK ABOUT OUR AUTO REORDER PROGRAM


1.888.689.5488 • www.BSMMedical.com • Fax 440.494.7722

Tape Tab Briefs



	ITEM		SIZE	PACKAGE	CASE	BAG
PREVAIL® PERFIT						
	PF-012/1	Medium - White	32-44"	6 bags of 16 (96/cs.)	\$51.50	\$9.50
	PF-013/1	Large - Blue	45-58"	4 bags of 18 (72/cs.)	\$51.50	\$13.75
	PF-014/1	X-Large - Beige	59-64"	4 bags of 15 (60/cs.)	\$51.50	\$13.75




	ITEM		SIZE	PACKAGE	CASE	BAG
PREVAIL® BREEZERS						
	PV-011	Small - Green	20-31"	6 bags of 16 (96/cs.)	\$55.50	\$14.75
	PVB-012/2	Medium - White	32-44"	6 bags of 16 (96/cs.)	\$58.50	\$10.50
	PVB-013/2	Large - Blue	45-58"	4 bags of 18 (72/cs.)	\$58.50	\$15.75
	PVB-014/1	X-Large - Beige	59-64"	4 bags of 15 (60/cs.)	\$58.50	\$15.75
	PVB-016/1	Regular - Lavender	40-49"	4 bags of 20 (80/cs.)	\$58.50	\$15.75





Bariatric Size	PV-017	Prevail Briefs - XX-Large -White	64-80"	4 bags of 12 (48/cs.)	\$58.50	\$15.75
	PV-094	Prevail Bariatric Brief - XXXL	80-94"	4 bags of 8 (32/cs.)	\$68.50	\$18.00
	2195	Tranquility Hi-Rise Bariatric Air Brief - XXXXL - 34 oz. cap.	70-106"	4 bags of 8 (32/cs.)	\$80.50	\$21.75



	ITEM		SIZE	PACKAGE	CASE	BAG
TRANQUILITY® - ATN™ DISPOSABLE BRIEF						
	2183	X-Small - 18.5 oz.	18-26"	10 bags of 10 (100/cs)	\$91.50	\$9.80
	2184	Small - 22.2 oz.	24-32"	10 bags of 10 (100/cs)	\$91.50	\$9.80
	2185	Medium - 27.5 oz.	32-44"	8 bags of 12 (96/cs.)	\$91.50	\$12.25
	2186	Large - 33.0 oz.	45-58"	8 bags of 12 (96cs.)	\$91.50	\$14.25
	2187	X-Large - 34.0 oz.	56-64"	12 bags of 6 (72.cs.)	\$109.50	\$19.25



	ITEM		SIZE	PACKAGE	CASE	BAG	
TRANQUILITY® - ELITE CARE™ BRIEF - 44 oz. Capacity							
	2412	Medium		32-44"	4 bags of 12 (48/cs.)	\$83.50	\$22.50
	2413	Large		45-58"	4 bags of 12 (48/cs.)	\$89.50	\$24.25
	2414	X-Large		56-64"	4 bags of 12 (48/cs.)	\$98.50	\$26.50

All Day - All Night - All Solutions Brief. Highest capacity brief available featuring the ultra-thin PowerSorb™ Micro-layer.

Most Absorbent

Call
extension 203
for your
Free Samples!

An additional **5%** will be taken off any order of 5 cases or more.

Disposable Underpads

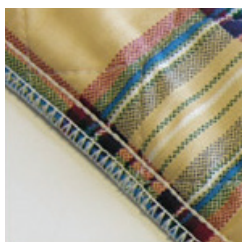


- Non-skid backing – keeps pad in place.
- Diverse size selection to fit your needs.
- Requires just one pad to do the job.

ITEM		SIZE	PACKAGE	CASE	BAG
PREVAIL® DISPOSABLE UNDERPADS					
UP-100	Super Absorbent - Peach	30 x 30"	10 bags of 10 (100/cs.)	\$55.00	\$6.25
UP-150	Fluff Underpad - Green	23 x 36"	10 bags of 15 (150/cs.)	\$53.00	\$6.25
UPHV3036	Super Absorbent Ultra Brand - Peach	30 x 36"	10 bags of 10 (100/cs.)	\$55.00	\$6.25

Best Value

Washable Pads



ITEM		EACH	EACH
WASHABLE PADS			
GEN3436	Bed Pad, Plaid (34 x 36")	\$17.00	3 or more \$13.00
GEN1824	Chair Pad, Plaid (18 x 24")	\$12.00	3 or more \$9.50

- Heavy soaker
- Rounded corners
- Plaid design

We also offer Waterproof sheeting

Call for special dozen pricing!

Booster Pads



Peach Mat Guarantee

You can rely on Tranquility's promise of unsurpassed overall performance in the areas of...

- skin dryness
- odor reduction
- urine neutralization
- inhibition of bacterial growth.

In fact Tranquility guarantees it!

ITEM		SIZE	PACKAGE	CASE	BAG
TRANQUILITY ADDED PROTECTION PRODUCTS					
2070	10.9 oz. capacity	14 x 4"	8 bags of 25 (200/cs.)	\$77.50	\$10.40
2060	14.2 oz. capacity	15 x 4.25"	8 bags of 25 (200/cs.)	\$79.50	\$10.75
3096	13.6 oz. capacity	21.5 x 13.5"	10 bags of 12 (120/cs.)	\$62.50	\$6.75
3097	27.5 oz. capacity	32 x 14"	8 bags of 12 (96/cs.)	\$99.50	\$13.50

Most Popular

WHAT IS A BOOSTER PAD?

booster pads have a flow-through design that allows the pad to fill to capacity first and then pass additional fluid to the host (primary) garment. Booster pads are placed inside any disposable undergarment with a moisture barrier, boosting absorbency to extend wear-time. They are also easy to change and dispose.

Call extension 202 for your Free Samples!

Pre-Moistened Washcloths



- Super Soft and strong
- Quilted and made with real cotton
- Pleasant Scent

ITEM		SIZE	PACKAGE	CASE	PKG.
PREMOISTENED WASHCLOTHS					
WPW50	Stay Dry	7.9 x 12.4"	12 pkg. of 50 (600/cs.)	\$50.00	3 packs \$4.50/pk. 1 pack \$5.50/pk.
WPW100		7.9 x 12.4"	6 pkg. of 100 (600/cs.)	\$50.00	3 packs - \$9.00/pk. 1 pack - \$10.50/pk.

Most Popular

Best Value

Skincare/Gloves/Nutrition



ITEM	PROTECTIVE CREAM	EACH	2 OR MORE
PJSZC0401	Solan w/Zinc Protective Cream - 4 oz. Tube	\$8.00	\$6.00
PJSZC16012	Solan w/Zinc Protective Cream - 16 oz. jar	\$13.00	\$11.00

GLOVES	BOX	CASE
Vinyl Powder Free, McKesson brand 100/box	3 boxes \$6.00/box 1 box \$7.50	\$50.00
Vinyl Powder Free, 10 boxes per case	3 boxes \$6.00/box 1 box \$7.50	\$50.00
Nitrile Powder Free - McKesson brand 100/bx - 10 boxes per case	3 boxes \$9.00/box 1 box \$10.50	\$75.00

Introducing THERA™ Advanced Skin Care Products that nourish, protect and have a refreshing light lavender fragrance.



ITEM	DESCRIPTION	PACKAGE	PRICE
66141400	Moisturizing Body Cream	4 oz. tube	\$10.50
11691800	Foaming Body Cleanser	9 oz. bottle	\$12.50
16641400	Dimethicone Body Shield	4 oz. tube	\$13.50
31161610	Anti-Fungal Body Powder	3 oz. bottle	\$13.50

Call extension 202 for your Free Samples of Solan!



Call for pricing on Boost and Ensure



We carry home Medical Equipment items such as Electric Scooters, Power Wheelchairs, Ramps, Electric Beds and More! Please call for details for special purchase prices or rentals.

Have Medicaid?

You may be eligible to receive Incontinent products from Best Solutions Home Medical.

To qualify you must have a diagnosis of Permanent Urinary Incontinence or Bowel Incontinence and reside at home or in an approved Waiver Assisted Living Facility. Call extension 201 to see if we can assist.

Our Ohio Medicaid Customer Service Representative can help select the products to best suit your protection needs.

Customer Service specialists are available
Monday - Friday, 9 a.m. to 6 p.m.
Saturday, 10 a.m. to 2 p.m.

Email: info@bestsolmedical.com

24-Hour fax service available: 440.494.7722



We care about your privacy!
Most brands of protective underwear are shipped in discreet cases.

Like us on Facebook!



FREE SHIPPING*
on orders totalling \$50 or more!
Before tax

NEW CUSTOMER
WELCOME DISCOUNT
\$5 OFF
FIRST ORDER!



**BEST SOLUTIONS
HOME MEDICAL**
Supplies & Equipment

30011 Euclid Avenue
Wickliffe, OH 44092
888-689-5488
(440) 373-1200

PERSONAL CARE NEEDS ASSESSMENT GUIDE

Describe the problem:

- Light loss of bladder control when coughing, sneezing, laughing or exercising
- Moderate loss of bladder control when coughing, sneezing, laughing or exercising
- Heavy or continuous loss of bladder control
- Loss of bladder control at night or when lying down
- Other _____

How are you currently managing your bladder control problems?

- Protective Underwear
- Tape Tab Briefs
- Bladder Control Pads
- Disposable Underpads
- Perineal Wipes
- Other _____

Current Product/Brand: _____ Size: _____ Purchased From: _____

How frequently do you use the bathroom in a 24-hour period?

Sitting or fitting problems? Yes _____ No _____

Height _____ Weight: _____ Hip: _____ Waist: _____

Do you use more than one type of product depending on the situation? Yes _____ No _____

If yes, explain: _____

Problems with current product? Example: Leaking, skin irritation

Other, explain: _____

Using special skin care products: Yes _____ No _____

Additional comments: _____

Name: _____ Responsible party: _____

Phone: _____ Email: _____ Date: _____

Email to: info@bestsolmedical.com

PLEASE CALL WITH ANY QUESTIONS and FOR YOUR FREE SAMPLES TODAY!

888-689-5488 x202 or 203



**BEST SOLUTIONS
HOME MEDICAL**
Supplies & Equipment

ENROLLMENT FORM

Email: info@bestsolmedical.com
(440) 373-1200 • 888-689-5488

AUTHORIZATION ORDER FORM

QTY	U/M	Item #	Description	Price	Extended Price

****Applicable tax and shipping will be added****

Bill To:

Name:			
Residing at:		Suite (Apt.)	
Address:		Phone:	
City	County:	State:	Zip:
Home Ph:	Work Ph:	Mobile Ph:	
Email Address:			

Ship To:

Name:			
Residing at:		Suite (Apt.)	
Address:		Phone:	
City	County:	State:	Zip:

X _____

Authorized Signature

Relationship to Resident

Date

Preferred Method of Payment:

Credit Card: () VISA () MC () DISC () CASH

Card No: _____

Exp. Date ____/____/____ CVC (3 digit code on back of card) _____

Invoice

() Client () Responsible Party

*All invoices due upon receipt

() I am authorizing the above products be supplied and delivered by BSM to my loved one on an "as needed" basis. I have indicated method of payment.

() I do not wish to purchase these products through BSM. Please inform the facility that I will be responsible to provide and deliver all needed products.

() Verbal/phone order taken from: _____ by (BMS rep) _____ Date: _____



**BEST SOLUTIONS
HOME MEDICAL**
Supplies & Equipment

**Independent Living
Personalized Incontinence Program**

"Partnering for Enhanced Convenience and Care"™



THE RIGHT PRODUCT, ON TIME
**No More Running to the Store
or Running Out**
Always FREE SAMPLES and FREE SHIPPING
Next Day Delivery Discreetly to Your Door
Quality, Convenience and Affordability

WELCOME TO BEST SOLUTIONS HOME MEDICAL!

Proudly Serving Ohio Seniors Since 1993

Introducing our Personalized Incontinence Program
We are confident you will be pleased with the quality and affordability
of our entire line of Personal Care Items.

**CALL FOR YOUR FREE
SAMPLE TODAY!
888-689-5488 x203**

Thank you for the opportunity to be of
service to you!



SAVE 5% on AUTO REORDERS

Best Solutions Home Medical • 30011 Euclid Ave. Wickliffe, OH 44092